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Financial Performance  Social Impact  Environmental Sustainability

## Microfinance & Social Enterprise Fellowship

**Social Enterprise Associates**, a registered B Corp, is a consulting firm specializing in the 'triple bottom line' – offering clients business acumen, managerial experience, practical research, and affordable services. The company fosters 'triple bottom line' solutions supporting entrepreneurs, their organizations, and the industries in which they operate. Specializations include New Ventures, Socially Responsible Business, Microfinance, and Non-Profit Earned Income Strategies. Engagements have spanned twenty states in the U.S. and thirty countries worldwide.

### Fellowship Description

This position offers growth potential doing real work using the power of the marketplace for environmental and financial betterment in social enterprise and microfinance.

- Location: Virtual work or a willingness to relocate to Santa Fe, NM
- Duration: 1 year, on-going or project-based. Opportunity for full-time consulting
- Breadth: involved in multiple projects requiring range of skills and knowledge

### Sample Projects and Responsibilities

Projects in 2009 included Afghanistan, Mexico, Mozambique, Pakistan, and Zambia

- Writing business plan and raising capital for an NGO doing solar panel installation
- Conducting market assessment and competitive strategy review for an international organic cotton association
- Supporting 5 social businesses in Asia, including fair trade association, sustainable fish farm, and women's embroidery cooperative, to reach their growth targets, gain access to capital, and scale up sustainably
- Developing an MIS system to measure and track Social Return on Investment (SROI) for a state-wide public health initiative in the U.S.
- Marketing, promotion, and business dev – such as blogging, twitter and conferences

### Qualifications

- Graduate degree preferred in a related field
- Excellence in at least one skill set and ability in the other areas:
  - 1) communication/writing; 2) financial statements including projections;
  - 3) spreadsheets or other quantitative experience; 4) social media and technology
- Independent, organized worker with sense of humor helpful
- Foreign languages and international experience is advantageous, not mandatory

### Compensation & Location

Company is located in Santa Fe, NM. Virtual work is possible. Work travel is possible, not required. Fellows offered monthly salary with health. Work authorization in U.S. required.

### To apply

Send resume and cover letter by email as one attachment to [info@socialenterprise.net](mailto:info@socialenterprise.net).

For more background information, please visit our website, [www.socialenterprise.net](http://www.socialenterprise.net)